

Landlord Name:	Rural Stirling Housing Association Ltd
RSL Reg No.:	232
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Approval

A1.1	Date approved	29/05/2023
A1.2	Approver	Gerry Casey
A1.3	Approver job title	Depute CEO/ Director Finance & Corporate Services
A1.9	General Comment	
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	Year 0	Year 1	Year 2	Year 3	Year 4	Year 5
	£'000	£'000	£'000	£'000	£'000	£'000
Gross rents	3,134.7	3,354.3	3,853.4	4,185.6	4,365.2	4,539.8
Service charges	9.6	10.0	10.7	11.1	11.3	11.6
Gross rents & service charges	3,144.3	3,364.3	3,864.1	4,196.7	4,376.5	4,551.4
Rent loss from voids	31.4	25.0	28.7	31.2	32.5	33.8
Net rent & service charges	3,112.9	3,339.3	3,835.4	4,165.5	4,344.0	4,517.6
Developments for sale income	0.0	280.0	2,331.0	0.0	0.0	0.0
Grants released from deferred income	1,049.0	1,123.4	1,490.1	1,490.1	1,490.1	1,490.1
Grants from Scottish Ministers	0.0	0.0	0.0	0.0	0.0	0.0
Other grants	0.0	0.0	0.0	0.0	0.0	0.0
Other income	56.8	54.0	57.3	59.1	60.2	61.5
TURNOVER	4,218.7	4,796.7	7,713.8	5,714.7	5,894.3	6,069.2
Less:						
Housing depreciation	1,534.1	1,709.3	2,002.3	2,002.3	2,002.3	2,002.3
Impairment written off / (back)	0.0	0.0	0.0	0.0	0.0	0.0
, (,		0.0	0.0	5.0		0.0
Management costs	1,215.0	1,269.4	1,271.2	1,324.7	1,339.7	1,398.1
Service costs	86.4	93.0	102.7	108.7	110.9	113.1
Planned maintenance - direct costs	251.4	179.5	273.7	251.4	334.6	264.2
Re-active & voids maintenance - direct costs	402.0	378.0	424.1	454.5	465.9	477.6
Maintenance overhead costs	0.0	0.0	0.0	0.0	0.0	0.0
Bad debts written off / (back)	39.2	41.6	57.4	62.4	54.2	56.4
Developments for sale costs	0.0	280.0	2,331.0	0.0	0.0	0.0
Other activity costs	0.0	0.0				0.0
Other costs	5.8	43.4	0.0 43.4	0.0 43.4	0.0 41.4	35.4
Other costs						
	1,999.8	2,284.9	4,503.5	2,245.1	2,346.7	2,344.8
Operating Costs	3,533.9	3,994.2	6,505.8	4,247.4	4,349.0	4,347.1
Gain/(Loss) on disposal of PPE	0.0	0.0	0.0	0.0	0.0	0.0
Exceptional Items - (Income) / Expense	0.0	0.0	0.0	0.0	0.0	0.0
OPERATING SURPLUS/(DEFICIT)	684.8	802.5				1,722.1
OPERATING SURPLUS/(DEFICIT)	004.0	602.5	1,208.0	1,467.3	1,545.3	1,722.1
Interest receivable and other income	11.3	15.3	54.1	24.2	16.8	14.9
Interest payable and similar charges	557.1	669.9	756.1	719.8	691.8	689.6
Increase / (Decrease) in Negative Goodwill	0.0	0.0				0.0
Other Gains / (Losses)	15.7	0.0	0.0	0.0	0.0	
Other dains / (Losses)	15.7	0.0	0.0	0.0	0.0	0.0
SURPLUS/(DEFICIT) ON ORDINARY ACTIVITIES BEFORE TAX	154.7	147.9	506.0	771.7	870.3	1,047.4
Tax on surplus on ordinary activities	0.0	0.0	0.0	0.0	0.0	0.0
SURPLUS/(DEFICIT) FOR THE YEAR AFTER TAX	154.7	147.9	506.0	771.7	870.3	1,047.4
Actuarial (loss) / gain in respect of pension schemes	0.0	0.0	0.0	0.0	0.0	0.0
Change in Fair Value of hedged financial instruments.	50.0	7.9	0.0	0.0	0.0	0.0
TOTAL COMPDEHENSIVE INCOME FOR THE VEAR	204.7	155.0	506.0	774 7	970.3	1 047 4
TOTAL COMPREHENSIVE INCOME FOR THE YEAR	204.7	155.8	0.00	771.7	870.3	1,047.4



	Year 0	Year 1	Year 2	Year 3	Year 4	Year 5
Non-Current Assets	£'000	£'000	£'000	£'000	£'000	£'000
Intangible Assets & Goodwill	0.0	0.0	0.0	0.0	0.0	0.0
Housing properties - Gross cost or valuation	69,790.4	84,524.6	88,328.7	89,790.8	90,467.2	91,554.
Less:						
Housing Depreciation	19,644.5	21,462.9	23,465.1	25,467.4	27,469.6	29,471.
Negative Goodwill	0.0	0.0	0.0	0.0	0.0	0.
NET HOUSING ASSETS	50,145.9	63,061.7	64,863.6	64,323.4	62,997.6	62,082.
Non-Current Investments	0.0	0.0	0.0	0.0	0.0	0.
Other Non Current Assets	877.1	851.7	817.0	782.4	750.0	740.
TOTAL NON-CURRENT ASSETS	51,023.0	63,913.4	65,680.6	65,105.8	63,747.6	62,823.
Current Assets						
Net rental receivables	84.2	97.5	110.3	119.8	124.9	129.
Other receivables, stock & WIP	284.1	255.9	255.9	77.5	77.5	77.
Investments (non-cash)	0.0	0.0	0.0	0.0	0.0	0.
Cash at bank and in hand	3,459.5	3,414.9	1,446.8	728.5	783.3	555.
TOTAL CURRENT ASSETS	3,827.8	3,768.3	1,813.0	925.8	985.7	763.
Payables : Amounts falling due within One Year						
Loans due within one year	470.2	578.1	660.2	689.2	1,518.8	749.
Overdrafts due within one year	0.0	0.0	0.0	0.0	0.0	0.
Other short-term payables	1,390.4	1,197.1	559.8	473.3	480.5	292.
TOTAL CURRENT LIABILITIES	1,860.6	1,775.2	1,220.0	1,162.5	1,999.3	1,041.
NET CURRENT ASSETS/(LIABILITIES)	1,967.2	1,993.1	593.0	(236.7)	(1,013.6)	(278.4
TOTAL ASSETS LESS CURRENT LIABILITIES	52,990.2	65,906.5	66,273.6	64,869.1	62,734.0	62,545.
Payables : Amounts falling due After One Year						
Loans due after one year	14,402.5	16,717.8	16,061.0	15,375.1	13,859.7	14,113.
Other long-term payables	0.0	0.0	0.0	0.0	0.0	0.
Grants to be released	32,001.2	42,399.1	42,916.9	41,426.7	39,936.6	38,446.
TOTAL LONG TERM LIABILITIES	46,403.7	59,116.9	58,977.9	56,801.8	53,796.3	52,560.
Provisions for liabilities & charges	0.0	0.0	0.0	0.0	0.0	0.
Pension asset / (liability)	0.0	0.0	0.0	0.0	0.0	0.
NET ASSETS	6,586.5	6,789.6	7,295.7	8,067.3	8,937.7	9,985.
Capital & Reserves						
Share capital	0.1	0.1	0.1	0.1	0.1	0.
Revaluation reserve	0.0	0.0	0.0	0.0	0.0	0.
Restricted reserves	0.0	0.0	0.0	0.0	0.0	0.
Revenue reserves	6,586.4	6,789.5	7,295.6	8,067.2	8,937.6	9,985.
TOTAL CAPITAL & RESERVES	6,586.5	6,789.6	7,295.7	8,067.3	8,937.7	9,985.
Intra Group Receivables - as included above	12.1	9.8	9.8	9.8	9.8	9.
Intra Group Payables - as included above	0.0	0.0	0.0	0.0	0.0	0.



STATEMENT OF CASHFLOWS						
	Year 0	Year 1	Year 2	Year 3	Year 4	Year 5
Net Cash from Operating Activities	£'000	£'000	£'000	£'000	£'000	£'000
Operating Surplus/(Deficit)	684.8	802.5	1,208.0	1,467.3	1,545.3	1,722.
Depreciation & Amortisation	647.8	625.9	552.1	552.1	550.1	544.
Impairments / (Revaluation Enhancements)	0.0	0.0	0.0	0.0	0.0	0.
Increase / (Decrease) in Payables	(34.2)	0.0	(637.3)	(86.7)	7.2	(188.4
(Increase) / Decrease in Receivables	166.3	(9.3)	(12.7)	(9.5)	(5.1)	(5.0
(Increase) / Decrease in Stock & WIP	0.0	0.0	0.0	178.4	0.0	0.
Gain / (Loss) on sale of non-current assets	0.0	0.0	0.0	0.0	0.0	0.
Other non-cash adjustments	0.0	(26.6)	3.3	3.5	3.4	3.
NET CASH FROM OPERATING ACTIVITIES	1,464.7	1,392.5	1,113.4	2,105.1	2,100.9	2,076.
Tax (Paid) / Refunded	0.0	0.0	0.0	0.0	0.0	0.0
Return on Investment and Servicing of Finance						
Interest Received	11.3	15.3	54.1	24.2	16.8	14.
Interest (Paid)	(554.9)	(669.9)	(756.1)	(719.8)	(691.8)	(689.6
RETURNS ON INVESTMENT AND SERVICING OF FINANCE	(543.6)	(654.6)	(702.0)	(695.6)	(675.0)	(674.7
Capital Expenditure & Financial Investment						
Construction or acquisition of Housing properties	(1,249.9)	(11,925.2)	(3,553.8)	(331.0)	0.0	0.
Improvement of Housing	(1,369.6)	(613.0)	(250.2)	(1,131.1)	(676.3)	(1,087.6
Construction or acquisition of other Land & Buildings	0.0	0.0	0.0	0.0	0.0	0.
Construction or acquisition of other Non-Current Assets	(2.7)	(10.0)	(5.3)	(5.5)	(5.6)	(22.7
Sale of Social Housing Properties	0.0	0.0	0.0	0.0	0.0	0.
Sale of Other Land & Buildings	32.5	0.0	0.0	0.0	0.0	0.
Sale of Other Non-Current Assets	0.0	0.0	0.0	0.0	0.0	0.
Grants (Repaid) / Received	1,208.7	9,703.8	2,007.9	0.0	0.0	0.
CAPITAL EXPENDITURE AND FINANCIAL INVESTMENT	(1,381.0)	(2,844.4)	(1,801.4)	(1,467.6)	(681.9)	(1,110.3
NET CASH BEFORE FINANCING	(459.9)	(2,106.5)	(1,390.0)	(58.1)	744.0	291.
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Financing Equity drawdown	0.0	0.0	0.0	0.0	0.0	0.
·		3,000.0	0.0	0.0	0.0	1,000.
Debt drawndown	(477.0)				(689.2)	
Debt repayment	(477.6)	(516.0)	(578.1) 0.0	(660.2)	0.0	(1,518.8
Working Capital (Cash) - Drawn / (Repaid)						
NET CASH FROM FINANCING	(477.6)	2,484.0	(578.1)	(660.2)	(689.2)	(518.8
INCREASE / (DECREASE) IN NET CASH	(937.5)	377.5	(1,968.1)	(718.3)	54.8	(227.5
Cash Balance						
Balance Brought Forward	4,397.2	3,037.4	3,414.9	1,446.8	728.5	783.
Increase / (Decrease) in Net Cash	(937.5)	377.5	(1,968.1)	(718.3)	54.8	(227.5
CLOSING BALANCE	3,459.7	3,414.9	1,446.8	728.5	783.3	555.



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Low Costs Home Ownership Properties Properties - Other Tenures Number of units owned at end of period Number of units managed at end of period (exclude factored units) Financed by: Scottish Housing Grants	665	692	744	744	744	74
Properties - Other Tenures Number of units owned at end of period Number of units managed at end of period (exclude factored units) Financed by: Scottish Housing Grants	7	7	7	7	7	
Number of units owned at end of period Number of units managed at end of period (exclude factored units) Financed by: Scottish Housing Grants	13	13	13	13	13	1
Number of units managed at end of period (exclude factored units) Financed by: Scottish Housing Grants	0	0	0	0	0	
Financed by: Scottish Housing Grants	685	712	764	764	764	76
Scottish Housing Grants	0	0	0	0	0	ı
Other public subsidy	899.8	4,987.0	9,831.7	0.0	0.0	0.
Curer public subsidy	0.0	0.0	0.0	0.0	0.0	0.
Private finance	400.5	1,664.0	2,505.1	0.0	0.0	0.
Sales	0.0	280.0	2,331.0	0.0	0.0	0.
Cash reserves	0.0	0.0	0.0	0.0	0.0	0.
Other	0.0	0.0	0.0	0.0	0.0	0.
Total cost of new units	1,300.3	6,931.0	14,667.8	0.0	0.0	0.
Assumptions:						
General Inflation (%)	5.0	11.1	6.0	3.0	2.0	2.
Rent increase - Margin above/below General Inflation (%)	(1.1)	(5.5)	1.0	2.0	2.0	2.
Operating cost increase - Margin above/below General Inflation (%)	0.2	0.0	0.3	0.3	0.3	0.
Direct maint. cost increase-Margin above/below General Inflation (%)	0.5	0.0	0.5	0.5	0.5	0.
Actual / Assumed average salary increase (%)	5.2	5.6	6.0	3.0	2.0	2.
Average cost of borrowing (%)	3.8	4.2	4.4	4.4	4.4	4.
Employers Contributions for pensions (%)	9.0	9.0	9.0	9.0	9.0	9.
Employers Contributions for pensions (£'000)	50.5	66.7	60.8	61.1	61.3	61.
SHAPS Pensions deficit contributions (£'000)	0.0	0.0	0.0	0.0	0.0	0.
Min. headroom cover on tightest interest cover covenant (£'000)	200.0	55.4	697.8	83.1	638.7	404.
	5,688.9	3,469.0	3,004.1	3,595.9	4,340.0	4,631.
the second secon	1,890.8	1,236.1	1,571.3	1,903.8	2,242.8	2,340.
		000	869.8	900.7	001.0	202
Total staff costs (including NI & pension costs) Full time equivalent staff	814.8	899.6			921.3	939.



EESSH Revenue Expenditure included above	0.0	0.0	0.0	0.0	0.0	0.0
EESSH Capital Expenditure included above	0.9	0.4	0.1	0.0	0.0	0.0
Total capital & revenue expenditure on maint. pre-1919 properties	0.0	0.0	0.0	0.0	0.0	0.0
Total capital & revenue expenditure on maint, all other properties	2,023.0	1,170.5	948.0	1,837.1	1,476.9	1,829.4

Estimated decarbonisation cost indicator	No
Estimated decarbonisation cost	



TRENDS & COMPARATORS

RATIOS	Year -2	Year -1	Year 0	Year 1	Year 2	Year 3	Year 4	Year 5	National
Financial capacity	Actual	Actual	Outturn	Forecast	Forecast	Forecast	Forecast	Forecast	Median
Interest cover	351.716%	292.341%	265.994%	210.151%	154.411%	295.818%	306.114%	303.248%	532.318%
Gearing	153.907%	172.534%	173.282%	204.445%	209.362%	190.098%	163.299%	143.286%	47.961%
Efficiency									
Voids	0.438%	0.996%	0.999%	0.743%	0.743%	0.743%	0.743%	0.743%	0.854%
Arrears	2.103%	2.702%	2.705%	2.920%	2.876%	2.876%	2.875%	2.875%	1.900%
Bad debts	1.718%	0.850%	1.259%	1.246%	1.497%	1.498%	1.248%	1.248%	0.391%
Staff costs / turnover	18.493%	19.913%	19.315%	18.754%	11.276%	15.761%	15.631%	15.484%	21.039%
Turnover per unit	£5,867	£5,863	£6,159	£6,737	£10,097	£7,480	£7,715	£7,944	£5,458
Responsive repairs to planned maintenance	2.0	2.2	4.0	2.1	1.2	3.0	2.2	2.8	1.8
Liquidity									
Current ratio	0.8	1.7	2.1	2.1	1.5	0.8	0.5	0.7	2.1
Profitability									
Gross surplus / (deficit)	18.691%	11.514%	16.232%	16.730%	15.660%	25.676%	26.217%	28.374%	18.479%
Net surplus / (deficit)	11.678%	6.015%	3.667%	3.083%	6.560%	13.504%	14.765%	17.258%	12.665%
EBITDA / revenue	45.080%	38.148%	20.132%	39.586%	38.374%	40.921%	48.713%	43.446%	29.312%
Financing									
Debt Burden	2.9	3.9	3.5	3.6	2.2	2.8	2.6	2.4	1.9
Net debt per unit	£15,055	£16,241	£16,662	£19,496	£19,993	£20,073	£19,104	£18,727	£7,102
Debt per unit	£16,841	£22,726	£21,712	£24,292	£21,886	£21,027	£20,129	£19,454	£10,687
Diversification									
Income from non-rental activities	25.294%	27.205%	26.212%	26.068%	28.747%	27.109%	26.302%	25.565%	17.598%
INDICATORS									
Turnover	3,684.6	3,975.3	4,218.7	4,516.7	5,382.8	5,714.7	5,894.3	6,069.2	
Operating costs	1,754.0	2,014.9	1,999.8	2,284.9	4,503.5	2,245.1	2,346.7	2,344.8	
Net housing assets	46,375.2	49,132.6	50,145.9	63,061.7	64,863.6	64,323.4	62,997.6	62,082.9	
Cash & current investments	1,121.8	4,397.1	3,459.5	3,414.9	1,446.8	728.5	783.3	555.8	
Debt	10,410.7	15,350.3	14,872.7	17,295.9	16,721.2	16,064.3	15,378.5	14,863.1	
Net assets / capital & reserves	6,143.0	6,382.0	6,586.5	6,789.6	7,295.7	8,067.3	8,937.7	9,985.1	

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Comments

Page	Field	Comment
SOCI	Gross rents	Increase in rent reflects the additional units from the development programme being addded in Year 1 - 27 units and Year 2 - 52 Units
SOFP	Housing depreciation	Year 0 figures are not the opening balances used in the 30 Year plan that populates the FYFP. The movement in year 1 will therefore not match the difference between the figures.
SOFP	Loans due within one year	Increase in year 4 represent balloon payment on loan due to end in year 5.
SOFP	Loans due after one year	Increase from year 4 to 5 reflects a loan drawdown in the year.
SOCF	Construction or acquisition of Housing properties	Assumed that development programmes ceases after year 3
SOCF	Sale of Other Land & Buildings	Sale of Shared Owner Property in year 0
SOCF	Balance Brought Forward	Balance brought forward differs from year 0 as 30 year plan approved prior to draft year end figures being prepared and uses a forecast figure
Additional Information	New MMR Properties added	SO buyback in year 0
Additional Information	New Properties - Other Tenures added	Properties developed for sale
Additional Information	Number of units developed for sale to non-RSLs	2 Units at Killearn, 10 units at Balmaha
Additional Information	Scottish Housing Grants	Year 1, 27 units at 2 sites, Year 2 57 units at 3 sites
Additional Information	Other public subsidy	No Other Public Subsidies are assumed
Additional Information	Private finance	Private finance includes sums drawn in prior years not utilised due to delays in the completion of the development programmes. £5.5m from Bank of Scotland
Additional Information	Sales	Sale of units at Killearn and Balamaha developments

Page	Field	Comment
Additional	Rent increase - Margin above	Rent increase in year 2 includes new rental income
Information	General Inflation (%)	from developments completed in year
Additional	Employers Contributions for	Years 1 to 5 reflect 100% pension take up. Year 0
Information	pensions (£'000)	reflects actual take up by staff
Additional	Minimum headroom cover on	Fluctuations in headroom due to component spend
Information	tightest interest cover	included in RBS calculation
	covenant (£'000)	
Additional	Minimum headroom cover on	Prior year presented as per unit. Total amount
Information	tightest gearing covenant	shown this year
	(£'000)	
Additional	Total staff costs (including NI	Reduction from year 1 to 2 reflects removal of Clerk
Information	& pension costs)	of Works from the staffing structure.
Additional	Full time Equivalent Staff Curr	Staff numbers reduce by 1 FTE in year 2 due to
Information	Year	Fixed term Clerk of Works leaving employment and
		service being provided by contractors.
Additional	EESSH Capital Expenditure	Net Zero Heat Replacement progamme in year 0
Information	included above	and 1